

# **FACTSHEET**

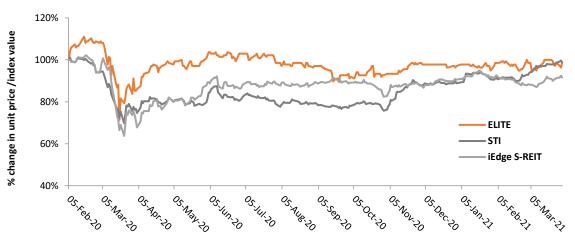
As at 31 March 2021

Stockcode: MXNU | https://www.elitecreit.com/

# First UK-Focused Singapore REIT, Over 99.0% Leased to the UK Government

Elite Commercial REIT is a Singapore real estate investment trust established with the investment strategy of principally investing, directly or indirectly, in commercial assets and real estate-related assets in the United Kingdom ("UK"). Listed on Singapore Exchange Securities Trading Limited (SGX-ST) on 6 February 2020, Elite Commercial REIT is the first and only UKfocused listed REIT in Singapore.

## **Resilient Trading Performance Throughout COVID-19 & Brexit**



Key Financial Stats (as at 31 March 2021)	£'000
Market Cap	~315,000
Revenue <sup>1</sup>	6,605
Income available for distribution to Unitholders <sup>1</sup>	4,499
Distribution per unit (" <b>DPU</b> ") – pence <sup>1</sup>	1.22

Strong Balance Sheet (as at 31 March 2021)	£'000
Total Assets	539,834
Total Liabilities	250,689
Net assets / Unitholders' funds	289,144
Units in issue and issuable ('000)	470,265
Net asset value per unit (£)	0.62













### Portfolio Overview (as at 31 March 2021)

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Number of properties	155	
Land Tenure	99.0% Freehold <sup>2</sup>	
Weighted Average Lease Expiry	7.2 years	
Key Occupier	Department for Work & Pensions (DWP) – approx. 93% by gross rental income; remaining 7% occupied by other UK sovereign tenants	
	<ul> <li>Full Repairing and Insuring Leases</li> <li>Built-in upside from inflation-linked rental uplifts<sup>3</sup></li> </ul>	



- UK's largest public service department, integral to social fabric of the UK
- A ministerial department supported by 14 agencies and public bodies
- Over 20 million claimants; £191.8 billion benefit spent in FY19/20
- Services provided primarily via Jobcentre Plus centres

### Business Update Since IPO – 6 February 2020 (Listing date) to 31 March 2021

Actual distributable income to unitholders exceeds 11.1%\* £4.5 m vs £4.0 m

Actual DPU exceeds 1.8%\* 1.22 pence vs 1.20 pence

Outperformance against IPO Forecast

Fair value gain of investment properties of £15.9 million

Fully occupied as of 31 March 2021

**Uplift** in portfolio

valuation

Collected 99.9% of quarterly rent in advance for Apr to Jun 2021, backed by AArated UK Govt tenant

Stable

cashflow

extension of break option for two properties

**Enhanced** 

income visibility

Secured enlarged waivers/ portfolio leased to the DWP 98.8% annual

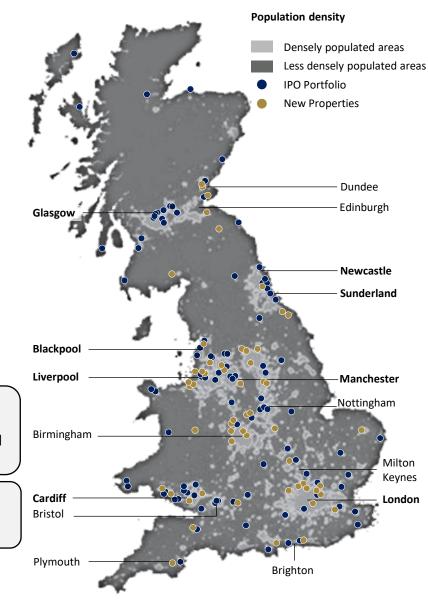
GRI from UK Govt tenants

\* For 1Q2021

92.6% of

Resilient portfolio

# **Geographically Diversified Portfolio Primarily Occupied by the DWP**



- 1. Unaudited consolidated financial results for the three-month period that ended 31 March 2021.
- 150 properties are on freehold tenures and 5 properties are on long leasehold tenures.
- 3. The leases to the UK Government have rent reviews in the fifth year (2023) based on the UK Consumer Price Index ("CPI"), subject to an annual minimum increase of 1.0% and maximum of 5.0%

# **Maiden Portfolio Acquisition Since Listing**

#### **Executing the Manager's stated growth strategy**

- Extends the REIT's exposure to UK sovereign credit, whilst diversifying occupier mix
- Stable cashflows and CPI-linked growth from uniquely counter-cyclical occupier
- Increases exposure to London
- Increases size, market cap, free float and liquidity
- DPU accretive, with attractive yields relative to Initial Portfolio

# Portfolio Quality

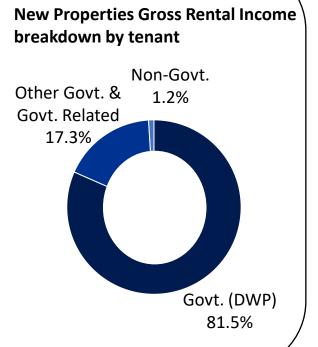
36% London Exposure<sup>4</sup>
5 new UK Government tenants

Size & Liquidity

#### **Summary of the New Properties**

Agreed Value	£212.5m
No. of assets	58
Occupancy	100%
WALE	7.4 years
% of annual GRI from UK Government tenants	98.8%
% of value in London	35.9%
% of Freehold (by NIA)	92.3%

60% increase in total assets 39% increase in market cap



# **Prudent Capital Structure**



42.1% Aggregate Leverage



Effective interest rate of - 1.9%; 63% of borrowings on fixed rate



7.4x interest coverage ratio

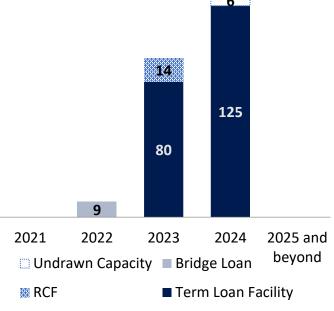


Properties are 61% unencumbered<sup>5</sup>



Minimal FX exposure as assets and liabilities are GBP dominated

# Debt Maturity Profile (£ m)



# **Future Growth Strategies**



Continued robust pipeline of acquisition opportunities within Manager



Alternative commercial assets leased to UK Government tenants providing key social infrastructure, such as the National Health Service (NHS), HM Revenue and Customs (HMRC) etc



Active lease negotiations – removal of break clauses or lease extensions expected to materially increase valuation, thereby providing increased debt headroom for growth

# Experienced Sponsors



### Elite Partners Holdings Pte. Ltd.

- Investment holding firm for Elite Partners Group
- Established to deliver lasting value for investors based on common interests, long-term perspectives and a disciplined approach
- Backed by a team with proven expertise in private equity and REITs



#### Ho Lee Group Pte. Ltd.

- Extensive experience across the real estate value chain, from general building construction to industrial and residential development
- One of the major sponsors of Viva Industrial Trust during its IPO in November
   2013

# **SUNWAY**®

### Sunway RE Capital Pte. Ltd.

 Wholly-owned subsidiary of Sunway Berhad – one of Malaysia's largest conglomerates with businesses in property development, property investment and REIT, construction, healthcare, hospitality, leisure, quarry, building materials, and trading and manufacturing

# **OUTLOOK**

- Stronger recovery in the UK than the Euro-area, with UK GDP growth in 2021 forecast of 5% compared to Euro-area GDP growth of 2.5% based on projections from the UK Monetary Policy Committee
- Unemployment rate projected to rise to 6.5% in 2021; claimant count rose to 2.68 million in February 2021, 2.5% higher than in December 2020 – increasing utilisation of DWP's services
- Coronavirus Job Retention Scheme (furlough) extended until 30 September 2021, with about 4.7 million people on furlough as of 31 January 2020 – unemployment is expected to rise once the scheme ends

#### **Contact**

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- 4. By Colliers valuation as of 14 August 2020.
- 5. Based on valuations; unencumbered assets refer to properties without land mortgages.